



Rheinland-Pfalz

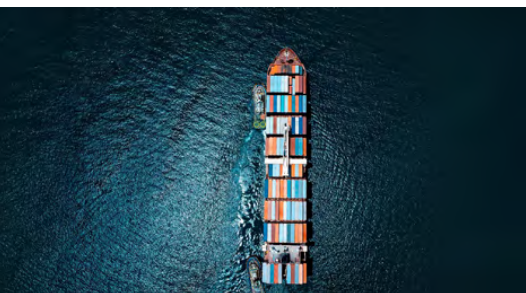
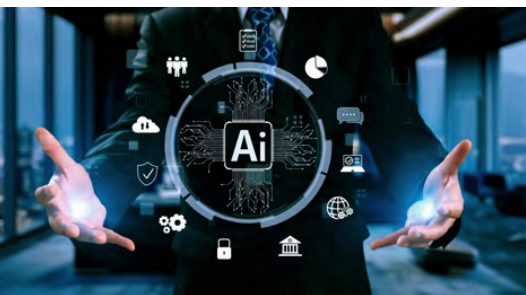
Business Delegation of the German State of Rhineland-Palatinate to the Netherlands

Eindhoven, Rotterdam, Amsterdam
and The Hague

1st to 3rd October 2025



Gold
Rheinland-
Pfalz



Business Delegation of the German State of Rhineland-Palatinate to the Netherlands

Valuable contacts with valuable neighbors

Eindhoven, Rotterdam, Amsterdam
and The Hague

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Companies from Rhineland-Palatinate present their well-known, high-quality products and services in this brochure. Feel free to contact them directly.



Dear Sir or Madam,

I am pleased to introduce to you the two business delegations from the German state of Rhineland-Palatinate, which will be visiting the Netherlands from October 1st to 3rd. While one delegation will be in Amsterdam and The Hague to learn about the use of artificial intelligence in small and medium-sized enterprises and craft businesses, the second delegation will take part in a workshop in Rotterdam to discuss hydrogen, logistics, and ports.

In both areas, we want to exchange experiences and learn from the Netherlands, which will benefit both the Dutch and Rhineland-Palatinate sides.

Rhineland-Palatinate is a successful and forward-looking business location with a strong international orientation. Our traditional strengths lie in the chemical, pharmaceutical, automotive, and mechanical engineering industries. Additionally, we excel in innovative fields such as digitalization, environmental technology, and health economy.

The medium-sized companies from Rhineland-Palatinate participating in these business delegations represent the German mid-tier. Their products, services, and expertise are highly regarded both domestically and internationally. Their flexibility and ability to swiftly respond to diverse requirements make them ideal business partners.

I wish all participants fruitful discussions and every success in exchanging experiences.

Kind regards,



Daniela Schmitt

Minister

Ministry of Economic Affairs, Transport, Agriculture and
Vinculture of Rhineland-Palatinate

Daniela Schmitt

Minister

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Transport, Agriculture and Vinculture
Rhineland-Palatinate**

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Head of Department for Small and Medium-Sized Enterprises, Trade, City Centres, Location Marketing and Foreign Trade

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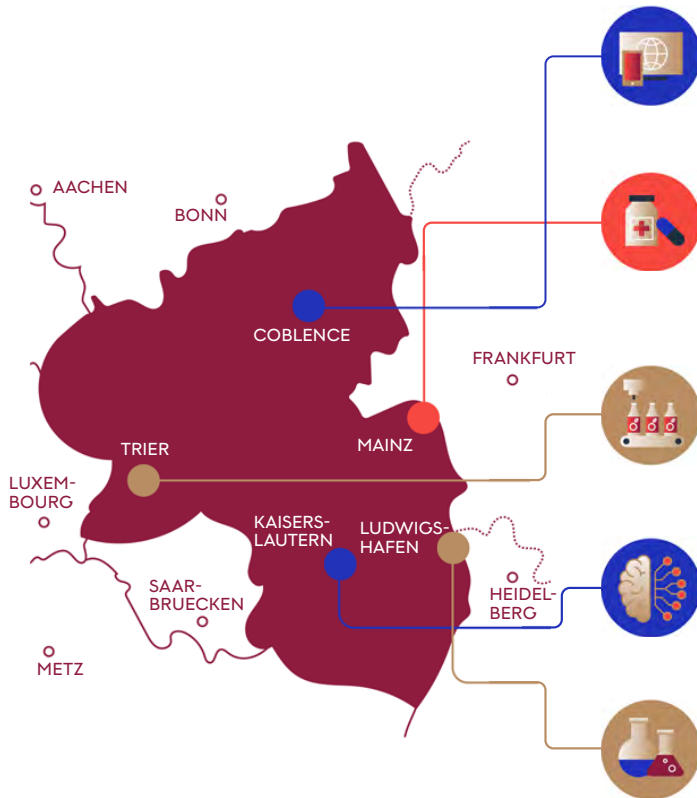
Europe

Rhineland-Palatinate



Rhineland-Palatinate

In the heart of Europe



Rhineland-Palatinate

The future is here

IT competence

Rhineland-Palatinate is a preferred location for information technology and multimedia. Around 60 companies are active in the IT location of Koblenz, in addition to a great deal of scientific know-how.

Pharmaceutical stronghold

Whether companies such as Boehringer Ingelheim or BioNTech or research institutions such as TRON or Johannes Gutenberg University Mainz: Rhineland-Palatinate plays a key role in the pharmaceutical industry throughout Europe.

Food hub

From bread and beer to organic milk: Rhineland-Palatinate produces food for the whole world. Fresh or frozen – companies such as Arla, Bitburger, and Dr. Oetker produce in the greater Trier area.

AI center

Applied AI is being actively promoted in Rhineland-Palatinate – for example by BASF, John Deere, and Boehringer Ingelheim. Medium-sized companies are also using and developing AI methods.

Chemistry hotspot

The chemical, rubber, and plastics industry is the largest manufacturing sector in Rhineland-Palatinate. The BASF Group is based here, as are small and medium-sized companies.

Delegation AI for SMEs and Skilled Trades

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The Chamber of skilled crafts of Koblenz is the self-governing body for the skilled trades in northern Rhineland-Palatinate and thus a partner to 21,900 businesses and around 110,000 employees.

It represents the interests of the skilled trades in politics, business and administration and offers its members free advice on business, legal, technical and design issues. The Chamber of skilled crafts and trade pursues a holistic consulting approach in interdisciplinary teams.

One focus of its consulting services is digitalisation. With the support of our specialist digitalisation consultants and the Mittelstand-Digital Zentrum Handwerk (SME Digital Centre for skilled crafts and trade), companies can learn about and test digital technologies. The Chamber supports companies in getting started with AI tools such as chatbots or image creation systems, as well as with AI functions or the development of their own AI solutions in cooperation with technology partners.







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CEO

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The Chamber of skilled Crafts is the statutory representation of the entire craft industry within the chamber district. All businesses that operate a craft or a craft-like trade within the chamber district are members, as well as their journeymen, other employees with completed vocational training and apprentices.

The tasks of the **Chamber of skilled crafts of Rheinessen** are:

- the representation of the entire craft industry
- the economic promotion of craftsmanship in all relevant fields
- the supervision of guilds and district craft associations and
- the fulfillment of self-governance tasks in the craft industry

The services of the Chamber of Crafts Rheinessen are:

- Business Consulting
- Law Consulting
- Digital Consulting
- Foreign Trade Consulting
- Vocational training
- Continuing education






Rita Petry

Managing Director

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Chambers of skilled crafts are public corporations with mandatory membership for every skilled craft business. The chambers offer a wide range of services, from comprehensive training and professional development at their own vocational training centres to technical, business, and legal advice.

The **Chamber of Skilled crafts of Palatinate** in Kaiserslautern, located in the southwest of Germany, employs 215 people and 8 trainees. It operates three vocational training centers in Ludwigshafen, Landau, and Kaiserslautern, offering courses in a wide range of skilled crafts professions. These centers provide 700 training places, 20 workshops, 16 lecture rooms, and 4 computer labs.

In addition to initial training, professionals can benefit from extensive opportunities for further education and training. This includes advanced training programs that prepare participants for the Master Craftsman's Diploma. Each year, around 5,200 apprentices take part in courses, and approximately 2,500 individuals participate in continuing education and professional development programs.

The Chamber of Skilled Crafts of the Palatinate region represents around 18,500 companies, which collectively generate €10.5 billion in revenue and employ approximately 81,000 people.





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AAC is your partner for innovative automation solutions in drive technology, process control, machine vision and robotics. As a family-owned company, we combine passion, flexibility and short decision-making processes, enabling our customers to gain a decisive competitive edge.

As a Siemens Solution Partner and Siemens Expert in Drives and Motion in Germany, we operate worldwide and deliver tailor-made complete solutions from a single source – from project planning and engineering to commissioning and training. Our expertise spans multiple industries such as glass, pharmaceutical, chemical, steel, automotive, and packaging.

We value long-standing partnerships and close cooperation with our customers. By working hand in hand, we create reliable and efficient solutions that meet individual needs, improve processes and ensure lasting quality. Even beyond regular business hours, we are there to support our customers whenever it matters most.



www.gold.rlp.de



Dipl. Ing. Thomas Gutsmuths

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Commercial manager

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Our independent engineering company offers an extensive range of activities in the field of technical building services. This includes, in particular, engineering services for cost group 400, along with comprehensive energy consulting as well as construction supervision plus a multitude of additional services. For us, creativity and innovation are just as essential in every planning phase as ensuring the quality of our work. Our planning processes are based on a QM-management system in accordance with DIN/ISO 9001. This ensures that we meet your quality requirements through high-quality planning, taking into account adherence to deadlines, contracts, and costs. The requirements of new projects are subject to constant change, which we address through continuous training and continuing education. We regard trust, openness, and mutual respect as the basic requirements for good partnerships. As your independent planners and consultants, we represent your interests competently and responsibly. We think and act economically to transform your ideas and visions into a successful investment with lasting value.



**Rheinland-^{Gold}
Pfalz**



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Jens Maué

Authorized Signatory

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Dach- und Holzbauwerke Dämgen – Craftsmanship with Vision

With over 40 skilled employees across two locations in Mainz and Dickenschied, Dach- und Holzbauwerke Dämgen GmbH is a leading expert in sustainable timber construction and roofing in the Rhine-Main region. The company combines traditional craftsmanship in carpentry and roofing with state-of-the-art technology – including drone-assisted surveying, cloud-based project coordination, and digital client solutions. Recognized with multiple awards (including the „Dachkrone – Best Digital Company 2022“), the firm delivers high-end energy-efficient new builds, renovations, and complex architectural projects in Germany and abroad.

Complementary engineering expertise in building physics and energy consultancy is provided by its sister company, energieplanwerk.



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Durwen is your partner for all questions concerning transport logistics with forklift trucks. Founded in 1947, the company with its headquarters located in Plaidt has been in mechanical engineering for more than 75 years and is a leading supplier of forklift truck attachments. The family-owned company has been paying a lot of importance to offer high quality standards and reliable, fast service for optimum support of transport and handling demands of its customers. That is why Durwen attachments are exceptionally robust but relatively lightweight and are characterized by minimum downtimes. The Durwen Service Plus technology with a low number of components as well as extremely durable wear parts reduces maintenance and repair times and provides maximum efficiency. Well-trained specialist workers, engineers and technicians produce reliable and flexibly usable attachments with the help of high-precision CNC machines and modern welding robots.

In close cooperation with the customer, optimally customized solutions for individual applications are developed.





Franz von Paul Rottner

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We are a manufacturer of:

Dosing systems, process control systems and industrial weighing equipment for all industries, test stands for rail vehicles, manufacturers of complete plants for the production of foam glass, customer service for all plants - calibration, maintenance, repairs, etc..

Operation of a demonstration and reference plant for the development and production of foam glass aggregate from recycled waste glass.



Thomas Nighswonger

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GECHEM is the external production department for your chemical-technical products in the areas of automotive, cleaning agents and detergents as well as construction chemicals. If you wish, we can take care of everything for you: from assisting with recipes to procuring raw material and packaging, from processing, formulating, and tableting products to palletising the goods that are ready for collection. In the field of detergents and cleaning agents, we also offer our customers recipes of our own that we happily produce and fill for you as private-label solutions.





Christoph Benkendorff

CFO

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GRÜNwerk GmbH is your expert partner for sustainable building design, building physics, and advanced MEP engineering.

Located in Simmern, Rhineland-Palatinate, Germany, we specialize in providing integrated consulting and planning services that support energy-efficient, future-proof, and environmentally responsible construction. With a multidisciplinary team and a strong focus on innovation, we help architects, developers, and public institutions realize high-performance buildings that meet the demands of tomorrow – today.

At GRÜNwerk, we believe that sustainability is not just a trend, but a responsibility. Our core services include:

Building Physics: optimal thermal, acoustic, and moisture performance

Sustainable Building Design: From energy concepts to climate-adaptive strategies, we support environmentally conscious architecture and certification (e.g. DGNB, BiRN).

TGA-Planning: We deliver intelligent and integrated systems for HVAC – tailored to each project's unique needs.

Our holistic approach bridges technical expertise with ecological awareness, providing value-driven solutions that align with both regulatory standards and environmental goals.



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Since 1986 we have been partners of public utility companies responsible for clean drinking water, and have provided services for industries with underground pressurized pipes for liquids, as well as assistance for property managements maintaining supply networks.

Innovative testing and leak detection systems using traditional measurement methods combined with our proprietary technologies, ensure operational safety, sustainability and loss reduction. We co-operate with measuring device equipment manufacturers to advance technologies and offer training courses for network operators, which round off our portfolio of services.





Prof Dr Wolfgang Kiess

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The **University of Applied Sciences Koblenz** has around 9,000 students across six departments – from electrical, software and mechanical engineering to architecture, economics and social work – and is a key player in the field of applied higher education in western Germany. More than 70 Bachelor's, Master's and MBA programs offer a practical, future-oriented education – including dual and part-time formats.

A driving force behind innovation is the Interdisciplinary Institute for Digitalization (IIFD). More than 20 professors from engineering, mathematics, social sciences and economics collaborate here under the research focus DataDrivenSystems. Their work centers on data-driven and AI-based solutions for digitalization, IIoT and Industry 4.0. The IIFD serves as a bridge between applied research and industry – both in the northern Rhineland-Palatinate region and through international cooperation.



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Kran-Technik-Gumm is your specialist in the Rhineland-Palatinate region for maintenance, repair, and service of crane systems, managed by Volker Gumm.

We offer the following services:

- Conducting accident prevention inspections
- Services for various crane types and the associated conveyor technology, including electrical work on crane systems
- Modernization, maintenance, conversion, and accessories for crane systems
- Consulting on the purchase and sale of used crane systems
- Preparation of specifications for new systems





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We are a professional team of engineers, business economists, and software developers - our customers are at the heart of everything we do. As a software provider, hardware supplier, and management consultant, we help companies succeed. Since **OGS** was founded in 1987, companies worldwide have relied on us as their IT partner for software and hardware. The software solution developed by company founders Manfred Over and Lothar Graef on the basis of their IBM partnership and extensive industry experience has been firmly established on the market as an innovative ERP solution for over 36 years. Long-standing OGS customers include top medium-sized companies, primarily from the building materials and food/wine industries, the retail sector, and manufacturing companies with 30 to over 1,000 employees.



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PLT networks specializes in engineering/automation and IT/OT infrastructure services. This includes maintenance, migration, commissioning, cyber security, life-cycle management, basic/detailed engineering as well as open/closed loop control optimization and 24/7 support. As a cross-industry system integrator we deliver projects in power plants, chemical, pharmaceutical and oil & gas industries - from single PLCs to industrial park-sized DCS installations. We deliver solutions - tailored to automation and security needs. We integrate hardware and software for secure, efficient, and future-ready connectivity.





RATIONATOR
Flexible Filling Lines



SCHNECKMETALL
Meisterbetrieb



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For more than 60 years, **RATIONATOR Maschinenbau GmbH** has been known worldwide for innovation, precision and flexibility in packaging machinery. Based in Hillesheim/Rheinhesen, Germany, the company is internationally renowned for its adaptable digital filling lines.

This system is increasingly supporting the processing and development of sustainable and environmentally friendly packaging systems. Developed for the cosmetics industry,

these systems are also ideal for applications in pharmaceutical, chemical and food industries. The

RATILIGHT® Puck System enables rapid format changes, low setup costs and the safe handling of complex bottle formats. In its early years, RATIONATOR secured international patents, including for the first digitalized filling machine – the ROBOMAT – with an outstanding dosing system, patented in

the USA and across Europe. Continuous development keeps it state of the art. This versatility helps customers react quickly to market changes while ensuring high quality, even in small

batches. From BOTTLEMAT Robot bottle unscrambling to ROBOMAT precise filling and ROBOCAP reliable capping, RATIONATOR delivers complete solutions with expert project management and service. With remote support, all systems are always ready for production.



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SchneckMetall was founded in 2011. We deeply believe in a family atmosphere and a positive work environment. Our passion is to process stainless steel and aluminum. We manufacture metal products in small batches and sell them primarily online. Our product range includes awning masts, water taps, grill plates, as well as solar panel supports and vehicle shelving. We continually strive to develop our technology to keep our production innovative and modern.



Gold
**Rheinland-
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The **SchnellPlan** engineering firm focuses on sustainable architecture. Designing and implementing building planning and renovation projects with ecological and economic aspects in mind is our daily drive and the motivation behind our work.

Our service portfolio includes the planning and renovation of buildings. We also prepare structural engineering certifications for building thermal insulation.

We support and advise clients on energy-efficient building renovations and subsidy products.

In building operations, we evaluate properties and buildings based on their value and energy performance.



Anton Kummermehr

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VIA Material – Design with Substance and History

VIA Material represents the rediscovery and evolution of traditional building materials. For over 25 years, we have been producing cement tiles, terrazzo floors, and mineral paints in Bacharach on the Rhine, combining historic craftsmanship with contemporary architecture. Our products create spaces with character and durability - long-lasting, sustainable, and unique. We rely on mineral formulations, high-quality pigments, and precise workmanship, ensuring surfaces that are both functional and aesthetic. With a commitment to ecological responsibility, timeless design, and innovative applications, VIA Material stands as a trusted partner for architects, designers, and builders across Europe.





Rheinland-Pfalz